

# Die Schiene als Rückgrat eines nachhaltigen Multi-modalen Transportsystems

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- Transport of people and goods is essential for society and economy



- The transport sector is faced with enormous challenges: climate change, NO<sub>x</sub>, fine dust, ...
- Rail can become the mode of transport of the 21st century – if it provides a convincing offer

# The Importance of Railways



Climate change



Congestion



Sustainability &  
Economic growth



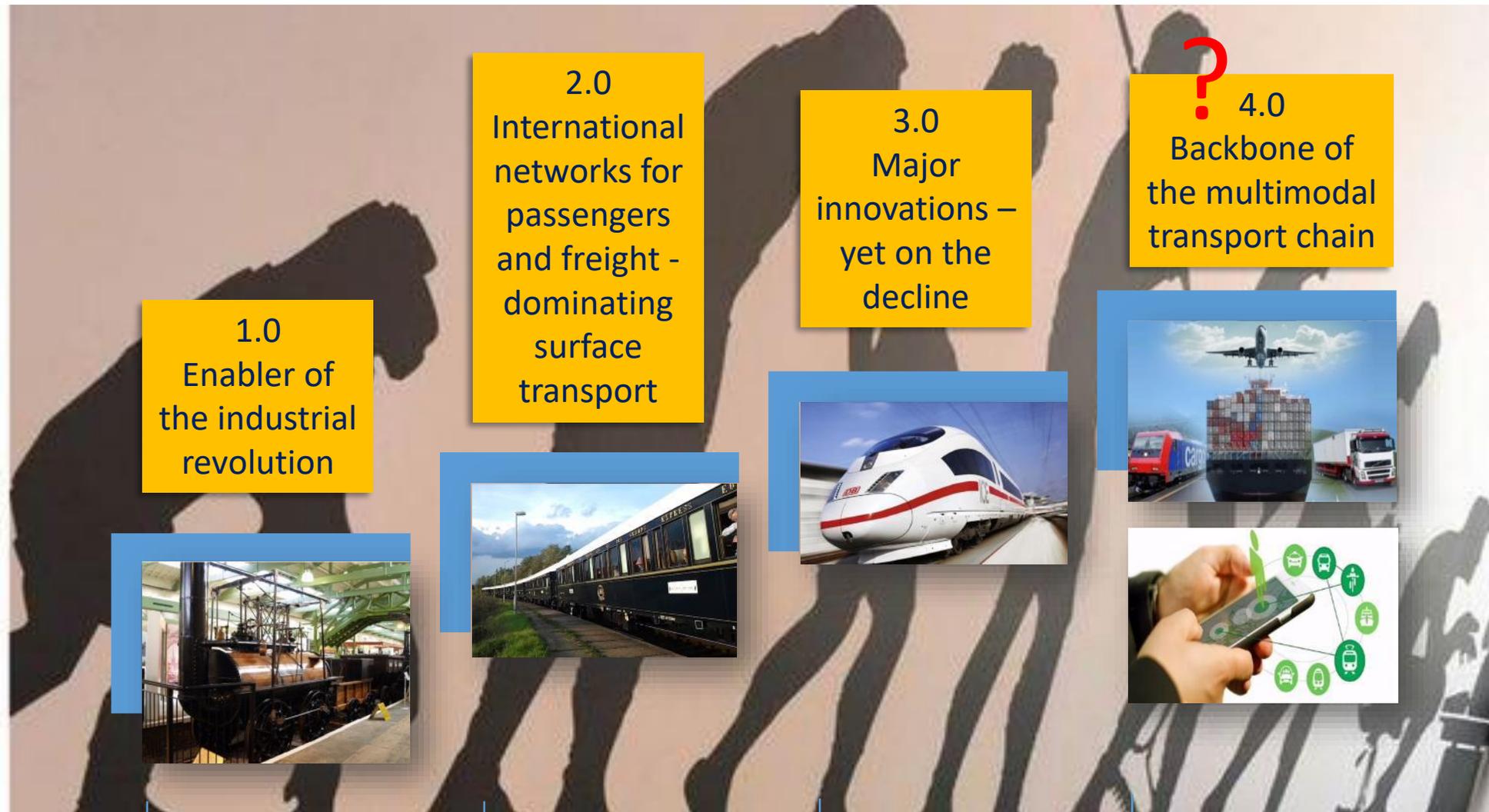
Clean energy



Capacity



Safety



1800

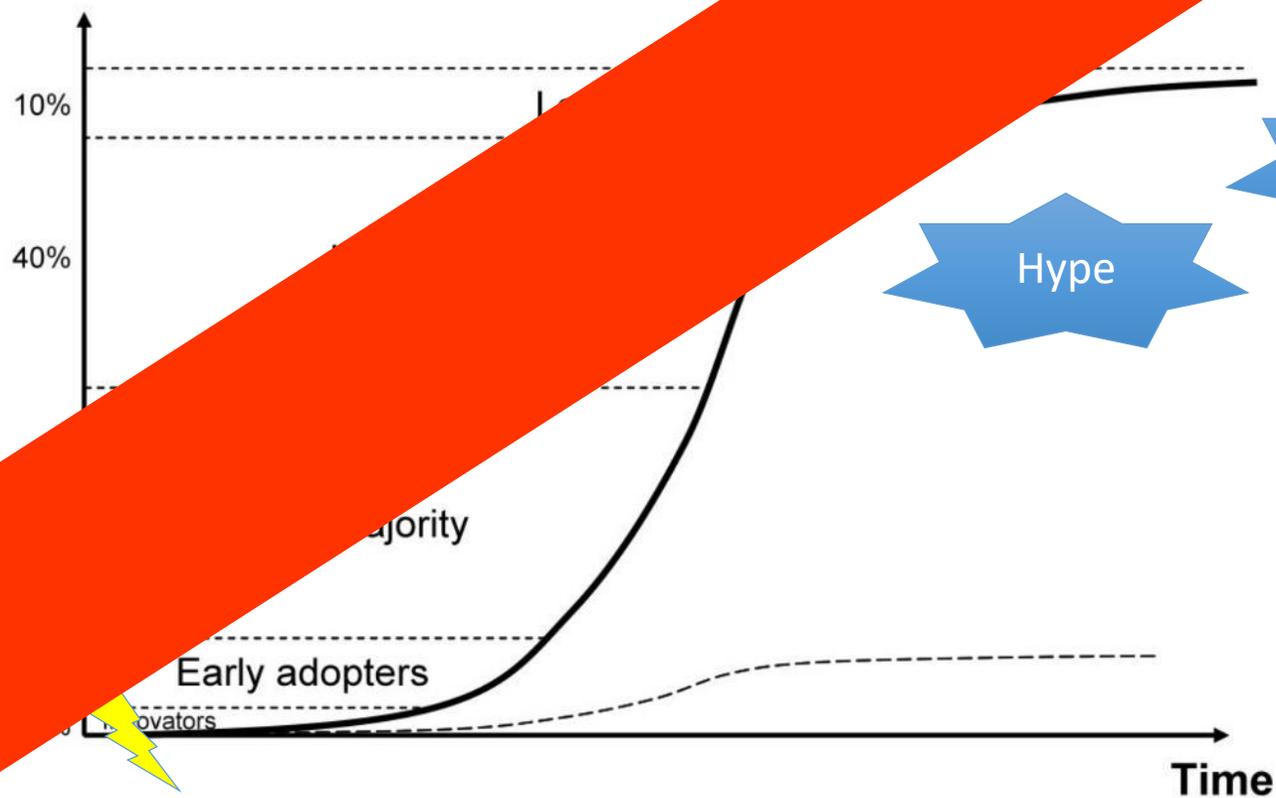
1880

1950

2020

Innovation means to introduce a **new application, product, service, or process** (in the value chain) that increases **customer value**

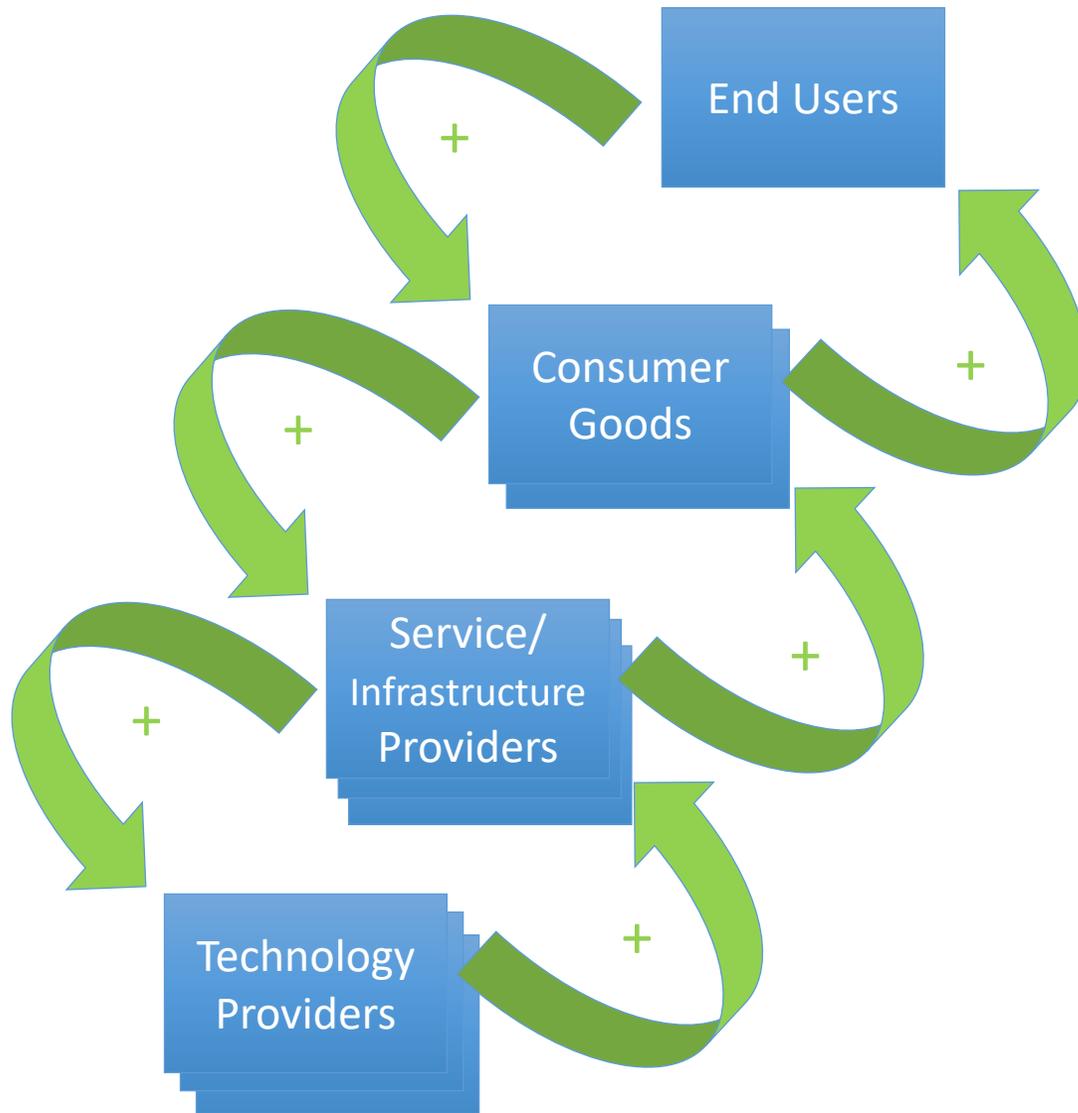
Penetration of Target Market





# Innovation Chains

Historic Examples:  
Vegetables, Cattle,  
Beer carried by rail



Current Examples:  
Smart phones,  
Google, Facebook,  
Booking.com, ...

## Users

- Availability of service (no forced choice)
- Total travel time
- Hassle-free
- Cost/affordability
- Quality/reliability

## Providers

- CAPEX/OPEX (incl. energy)
- Revenue generating
- Fixed cost vs. variable cost
- Movable assets (residual value)

## Enablers

- Technology
- Capabilities
- Regulatory framework

## Policy

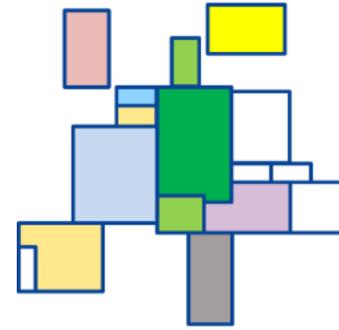
- Efficient transport system
- Affordable (strains on budget)
- Environment/ decarbonisation
- Public Safety



## The Innovation Cycle in Rail is 25 Years

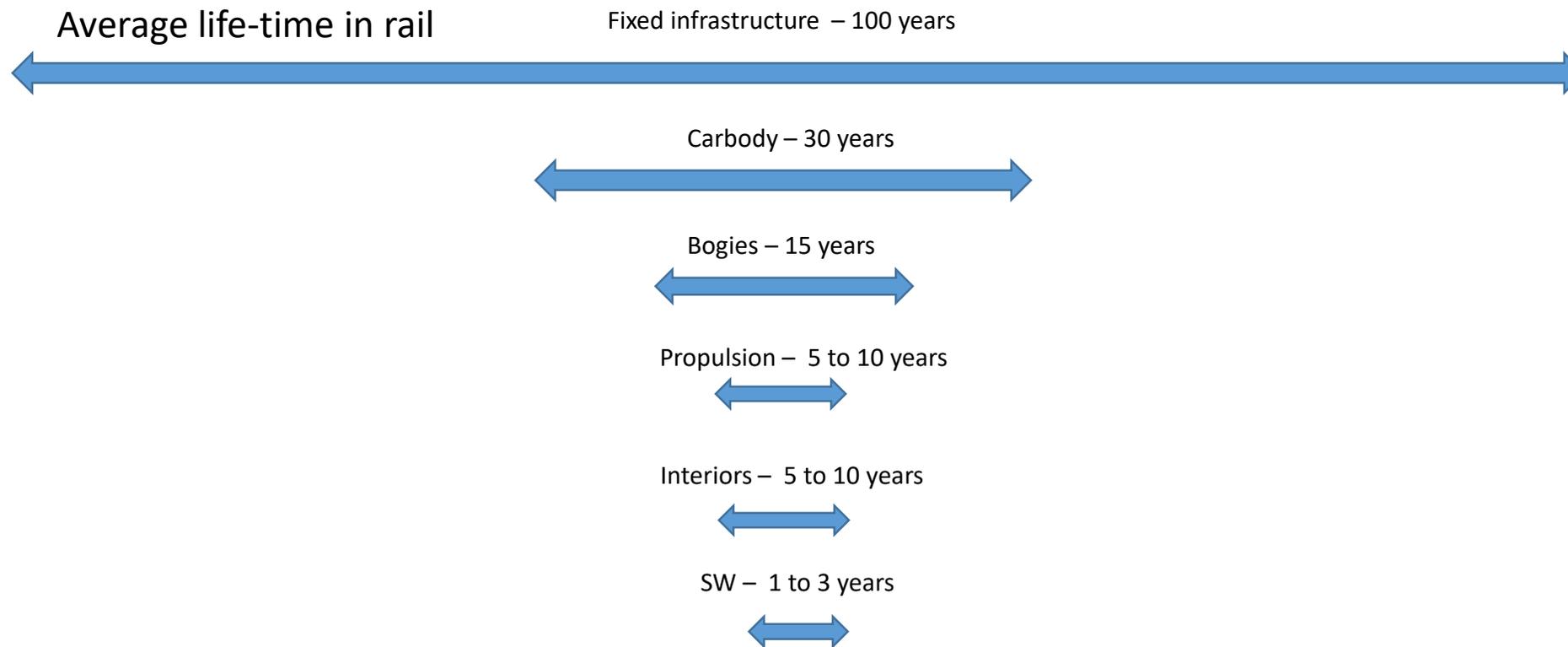
Rail has a **twofold structural innovation problem**

- 1) National fragmentation  
( $N \times$  effort,  $1/N$  market)
- 2) Dynamic network  
(innovation can be local, or the elevation of the entire network to a new status)



How to get technology into rail – quickly?

## Modularity is vital



**Innovation and Interoperability are no contradiction –  
there is no innovation without interoperability**

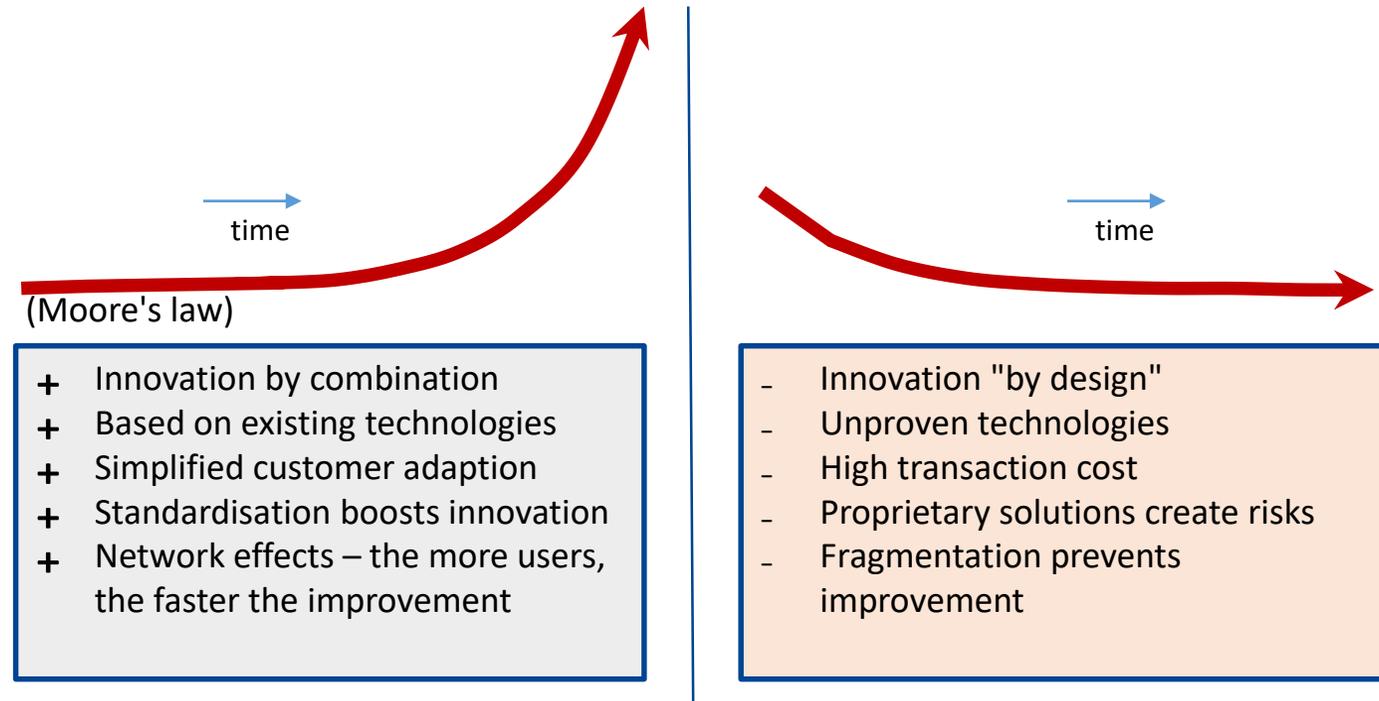
How did the price of Coca-Cola evolve from 1886 to 1959?





<b>Innovation</b>	<b>Locality</b>	<b>Soft/hard</b>	<b>Comment</b>
From <b>steam</b> traction to <b>Diesel</b> traction	largely local	soft	Provided sufficient fuel is available, both steam and Diesel locomotives can run anywhere on the network
<b>Electric traction</b>	network	semi-soft	Diesel, steam can continue to run under catenary; unless there is batteries (“fuel on board”), electric traction depends on the provision of an adequate energy supply infrastructure
<b>Air condition</b> in passenger coaches	local (to coach)	soft	Practically no impact on the network (? Weight, EMC)
<b>New materials</b> for carbodies	local	soft	Passive safety? Fire safety?
<b>Self-steering trains</b> – no moving parts in switches in the infrastructure	local + network	very hard	Saves massively maintenance cost for switches in infrastructure – however, ALL trains need to be converted – a “normal” train can no longer run once the first switch is converted across the new switch!
<b>Automated Train Operation (ATO)</b>	largely local	semi-soft	ATO exists since quite some time in closed (urban) rail networks
<b>Universal geographic safety logic</b>	local + network	semi-soft	migration necessary, including regulatory framework

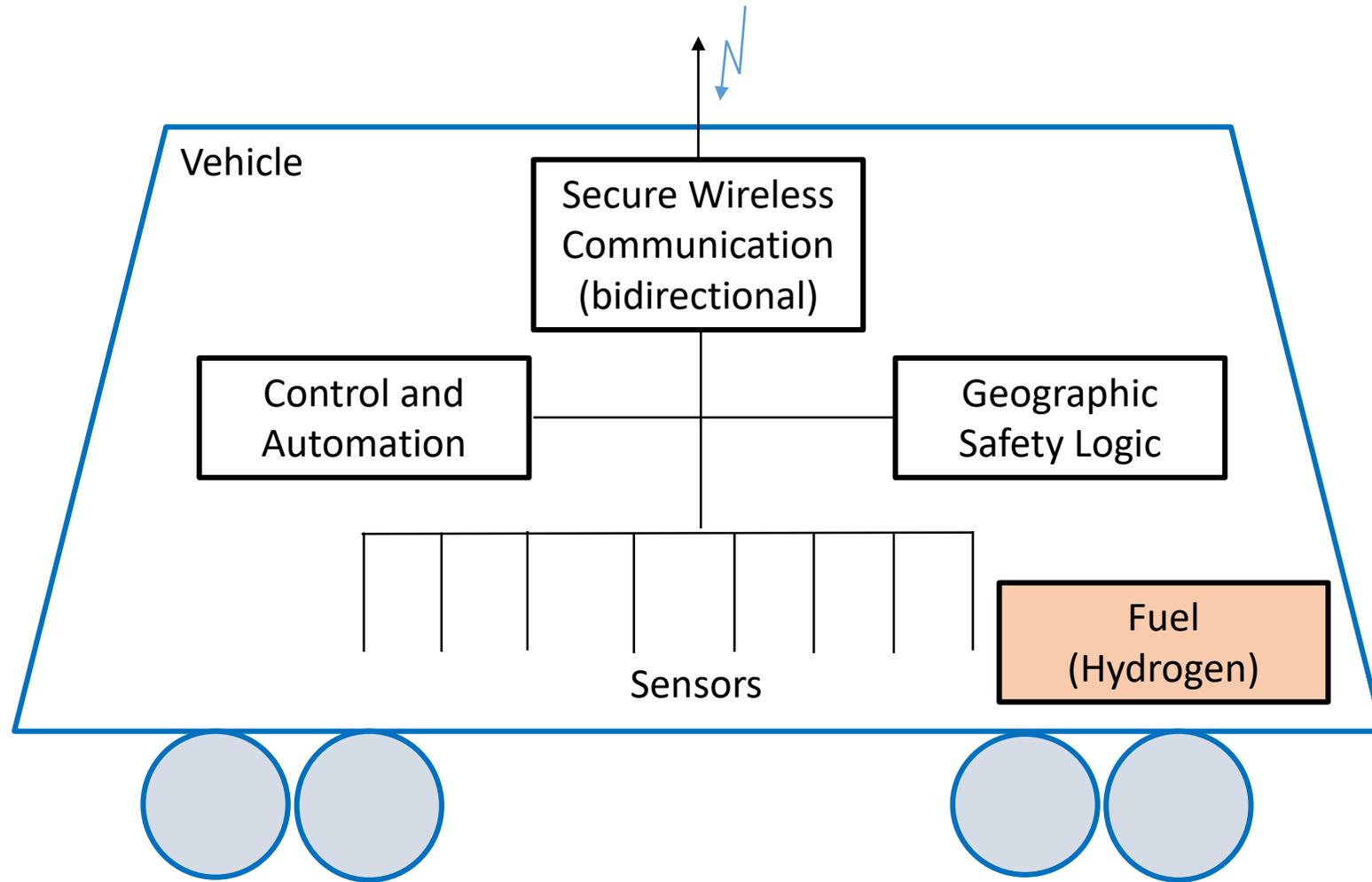
## How to Position Rail in the Innovation Game?



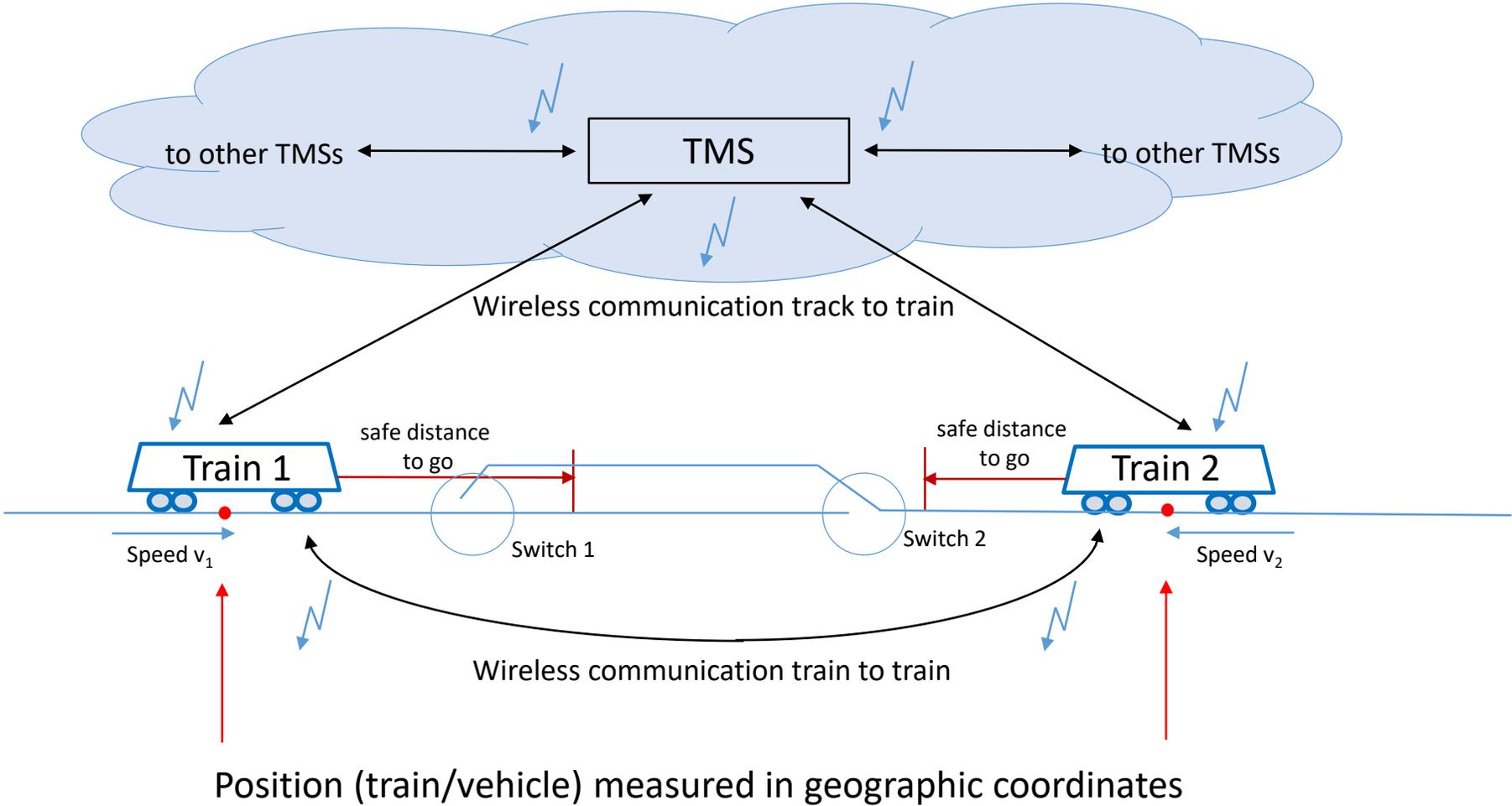
The focus has to be on **local** and **soft** innovation, and on creating the appropriate **enablers**

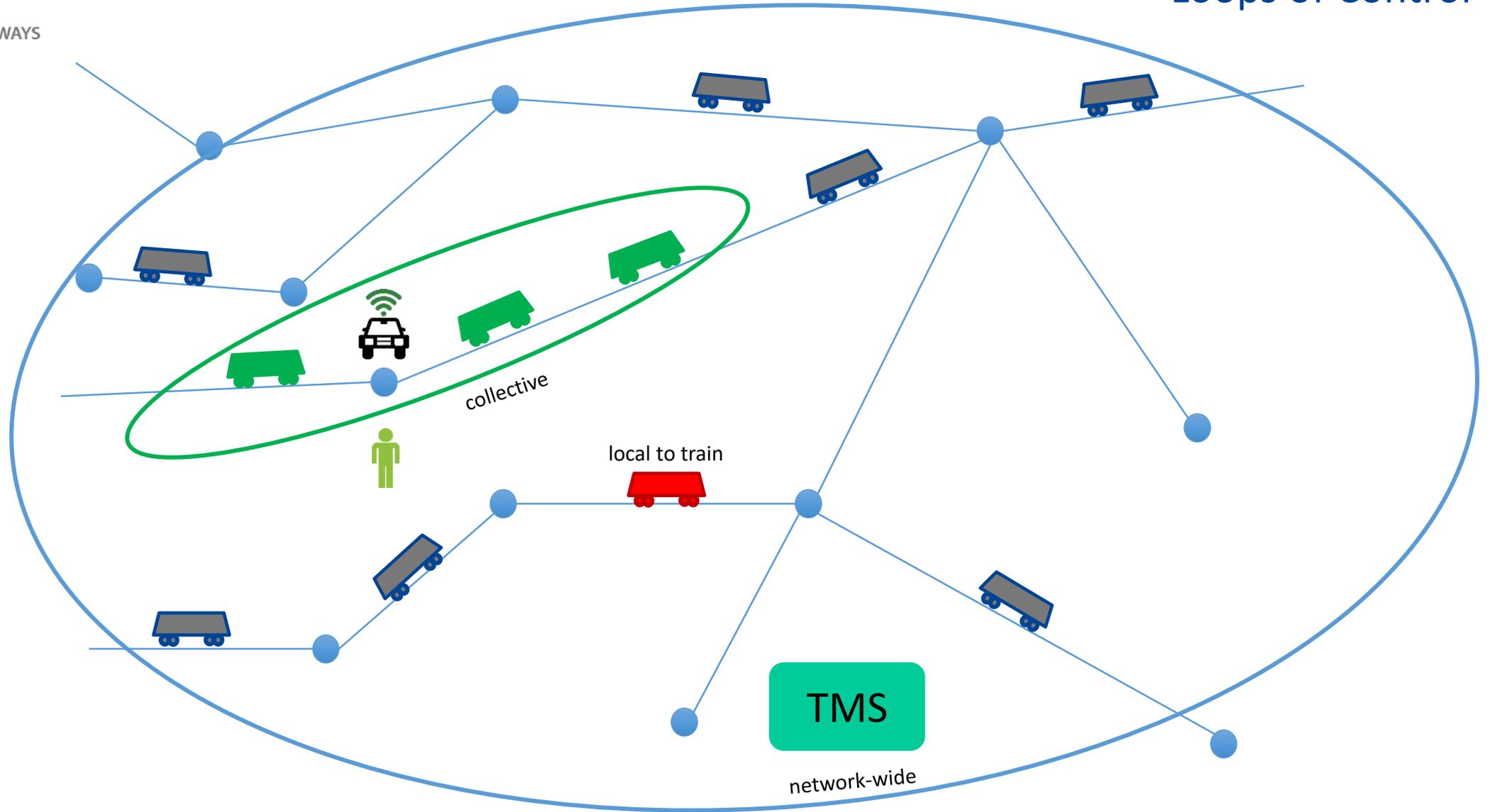
- Technical (comms networks, electricity on wagons, ...)
- Regulatory (authorisation scheme)
- Organisational (S2R)

# From Fixed Cost to Variable Cost

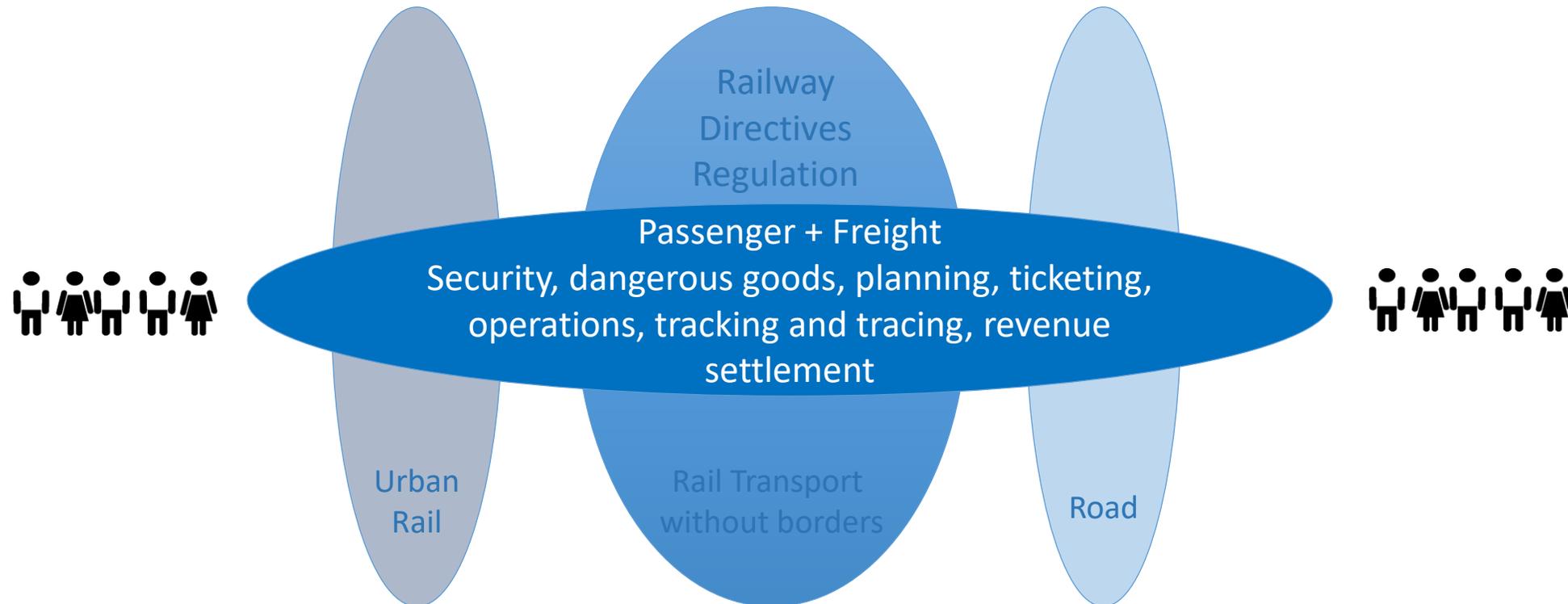


# The Vision for the Future Control Loop





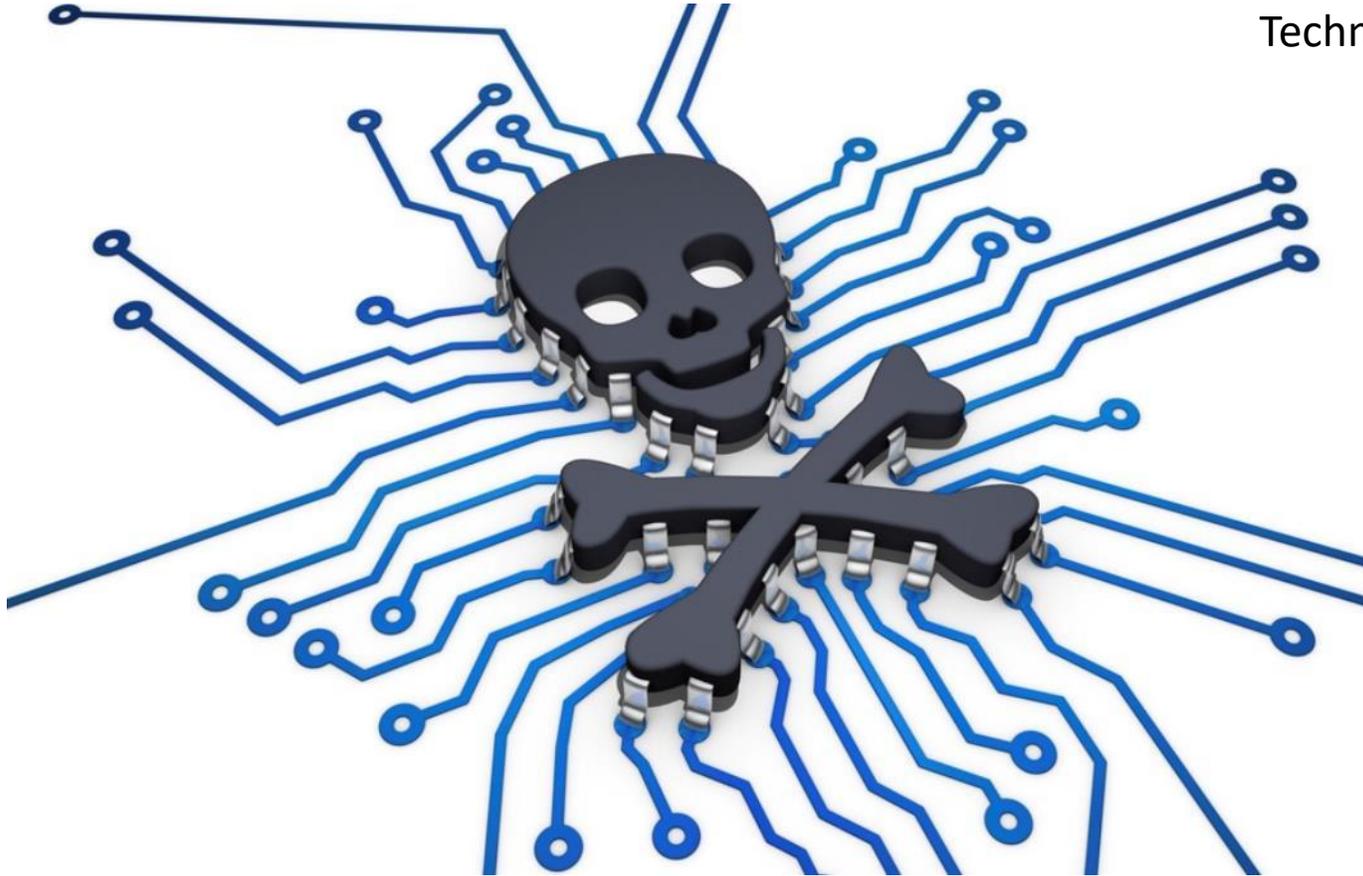
**Digital technology** can be disruptive in **all aspects of the transport chain**, also helping to integrate transport modes (seamless multi-modal transport)



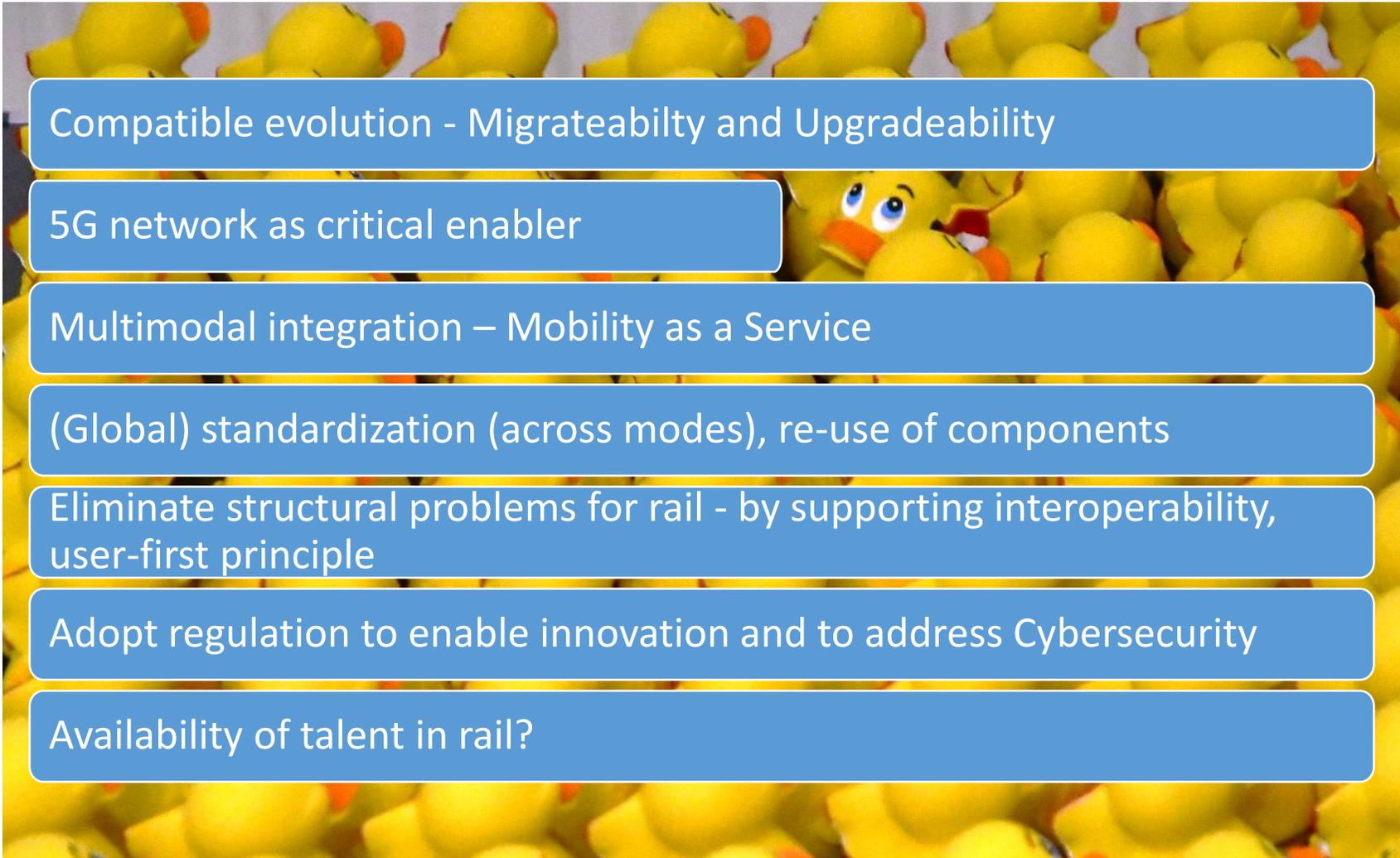
Single shared transport system – journeys procured digitally using the combination that best fits customer needs - without multimodality, there is a limited future for digital rail!

## The Challenge

Technology = solution + problem



Cybersecurity will be a design requirement of the system – safe operation has to be solidly rooted in physical reality



Compatible evolution - Migrateability and Upgradeability

5G network as critical enabler

Multimodal integration – Mobility as a Service

(Global) standardization (across modes), re-use of components

Eliminate structural problems for rail - by supporting interoperability, user-first principle

Adopt regulation to enable innovation and to address Cybersecurity

Availability of talent in rail?

"Mainstreaming" rail on the technology side



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